

opment of otherwise ideal industrial areas. Such is the case with the parcels just described. As a result this community has joined with representatives of the city and county of Los Angeles in working out a plan that provides for loop industrial service to reach the entire tract, possibly serving fifty or more locations with only two crossings of the abutting highway. The detail of this plan may be seen at the local bureau, and is a commendable effort in the right direction for preserving similar areas.

SALM MANUFACTURING COMPANY VS. LEGISLATION: At the last two sessions of the state legislature vicious attempts were made by foreign capital fishing interests in the north to change existing laws affecting the abalone industry, which, if adopted would practically have ruined our valuable, local concern. As early as 1910 the fish and game laws of this state have contained provisions prohibiting the exportation of abalone shells from this state except as manufactured articles. While this provision was admittedly adopted as a conservation measure it has, nevertheless, been the means of economically fostering and encouraging the development and growth of this distinctive California industry. Foreign interests have sought to change this law and secure control of this valuable natural resource. One can readily appreciate the local destructive effect which would have resulted from such legislation if the value of the local industry is taken into consideration. The above local plant has an invested capital of \$185,000 and a payroll of approximately \$94,000 per annum. The aggregate value of the merchandise manufactured reaches \$225,000 per annum. Most of this merchandise is sold throughout the United States, and consequently reflects an added value to the state of California, and particularly the community of Torrance. Consistent and concentrated efforts to meet this legislative attempt were carried on at both sessions of the legislature by representatives of the local industry and the cooperative efforts of the chamber of commerce. In spite of very discouraging attitudes on the part of legislative members, both sessions rewarded this community and the local industry with complete victory. The preparedness of this bureau, and its ability to champion this matter in behalf of the local industry, has won staunch commendation from the concern.

REGIONAL COOPERATIVE ACTIVITIES

UNITED STATES CHAMBER OF COMMERCE: The greatest business organization in the nation today is the United States Chamber of Commerce. This great organization is virtually a barometer for federal legislative observation, and is the pulse of American commerce, industry and business. The Torrance Chamber of Commerce is an affiliated member of the national body, and as a result of this contact secures many valuable services. One of the very effective functions of the national body is the referenda practice which it issues to member bodies throughout the United States on every important major question which it is desired to submit for federal legislative cooperation. Factual data affecting commerce and trade, and supplementary bulletin services keep this community intelligently and promptly informed on national affairs as they relate to industry. Representatives of the local bureau known as the national councillor and an alternate form the personal contact between the local bureau and this great business federation.

CALIFORNIA STATE CHAMBER OF COMMERCE: The State Chamber of Commerce follows closely the pattern and program of the national body, limiting its activities, however, to the realm of this commonwealth. Programs of major importance in the fields of industry, business, highways, mineral development and other important phases of economic progress have been championed and consistently supported by the state body. Regional advisory councils serving various sections of this state forms a group unit plan which enables a more local relationship to this large commerce body than would otherwise be possible. The local bureau has been a member of the state organization for several years and board members of the Torrance chamber serve on the regional advisory council of the southern group unit. Valuable contributions have been made by the state body in the matter of agricultural, industrial, tariff research, commerce studies and commodity and distribution indices, which gives local industry and business accurate and comparative materials. Indeed, the state chamber forms a vital, living part of California's development program, and the local chamber considers its member relationship with this body to be of substantial value.

LOS ANGELES CHAMBER OF COMMERCE: From the standpoint of function and service in the Los Angeles metropolitan area, the Los Angeles Chamber of Commerce parallels closely the relationship of the state chamber of commerce. The Los Angeles bureau is the greatest organization of its type in the United States. This